



Canada diversophy®

Sample Cards

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Q

diversi**CHOICE**



Having spent a delightful week in the home of your Quebec City business partner, you have become part of the family. It's time for goodbye kisses. You should kiss your hosts *à la Québécois*:

- A. Once dryly on the lips
- B. Twice, once in the direction of each cheek
- C. Three times, alternating cheeks

Click on your choice.



B. Twice, once in the direction of each cheek is appropriate. Lips are for lovers and three kisses are reserved for country folk and visits to Belgium and The Netherlands. Careful, don't bump heads. Relax and let the other person take the lead.

If you chose the best answer, keep this card. If not, discard it.



By and large in the English Canadian business community:

- A. Ability, qualifications, and performance are more important than perfect grooming.
- B. Fashion comes before comfort.
- C. Judgments are made on appearance more than achievements.

Click on your choice.



A. For English Canadians, ability, qualifications, and performance are more important than perfect grooming. Still, though English Canadians and US managers may differ on the occasions when formality is required, they are somewhat less insistent on appearances than are French Canadians.

If you chose the correct answer, keep this card. If not, discard it.



It's December 26th in Canada. Celebrate Boxing Day! This holiday comes from the British tradition of presenting small boxed gifts to service workers, tradesmen, and in the past, servants. It is now primarily a day to visit family and friends. Almost every town has a winter carnival with parades and sports.

How do you think, feel, or react to this situation? Tell your team, and then keep this card.



Your Canadian counterpart has a negative perception about doing business in the US. He or she fears that you and other US business people are excessive risk-takers, overly competitive, and conduct business at too fast a pace. Even before you begin dealings, your partner has fears of not keeping up.

How do you think, feel, or react to this situation? Tell your team, and then discard this card.



“The Government of Canada recognizes the diversity of Canadians... as a fundamental characteristic of Canadian society and is committed to a policy of multiculturalism designed to preserve and enhance the multiculturalism heritage of Canadians while working to achieve the equality of all Canadians in the economic, cultural and political life of Canada.”

Canada Multiculturalism Act (1988)

After reading this card aloud, any team member, including you, may comment on it. Keep this card.



diversiSHARE



Many Canadians are concerned with defining and maintaining a national identity. This conflict arises from constantly being in the “shadow of the giant.” Tell your teammates about a time when you had to go along with a dominant group to which you didn’t belong. What happened? How did it feel?

After you share, your teammates will sing or at least say the first lines of the Canadian National Anthem, "O Canada! Our home and native land!" Keep this card.





Ready to play now? Order here.



Want to know more? Contact us.



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